

We have energy

for Chile's development



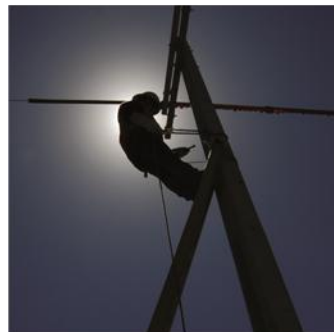


We are a group of companies whose goal is to satisfy the demand for energy and its related products and services, meant to improve people's quality of life and industries' competitiveness.

• Corporate Governance

We manage our companies through a value-based management model

- The **Soul of our Group**, aims at perpetuating the value proposition of CGE Group's companies.
- This strategy is based on **respect for the people**, on the **pursuit of truth** as the governing principle of behavior; and the **promotion of six virtues** that distinguish the history of CGE Group's business initiatives. These three pillars guide the Group towards one of its main goals: that all of its employees share common principles and beliefs for the development of good corporate practices and progress in their contribution to the common good and Chile's development.



Person in first place



Persuit of truth



Development of virtues

• Corporate Governance

We manage our companies through a value-based management model



This corporate strategy is based on a governance system for the subsidiaries, transferring the competitive strategy to the subsidiary.

**CORPORATE
STRATEGY**



HOLDING

- Governance System for subsidiaries
- Leadership through key people of the Group, directors and managers.
- Access to capital and financing.
- Reputation, image and influence in the country.
- Transfer of talent and best practices within subsidiaries.
- Evaluation of our businesses.

**COMPETITIVE
STRATEGY**



SUBSIDIARIES

- Management of the value chain.
- Creation of value defeating competitive forces
- Development of competitive advantage.
- Competition for customers.
- Management vía team managers.

• Reputation Model of CGE Group



• **A Group oriented** towards regions and their development



We conceive our businesses in the long term, under a strategic vision that considers that our company's success must be accompanied by the success, growth and development of Chile's regions.

• Our principal Asset

Our reputation and the appreciation of our customers and stakeholders



Our Stakeholders:

- 1) Customers
- 2) Employees
- 3) Authorities
- 4) Shareholders
- 5) Local Communities
- 6) Environment
- 7) Suppliers
- 8) The Media

• Corporate Social Responsibility Management

CSR is central to CGE Group's corporate culture



Our CSR policy is to foster:

- ✓ Education
- ✓ Culture
- ✓ Innovation
- ✓ Charity
- ✓ Innovación

Our CSR Management → social investment which seeks to strengthen the opportunities for progress and development of the people, families and communities where we do business.

• **Keys** to our business



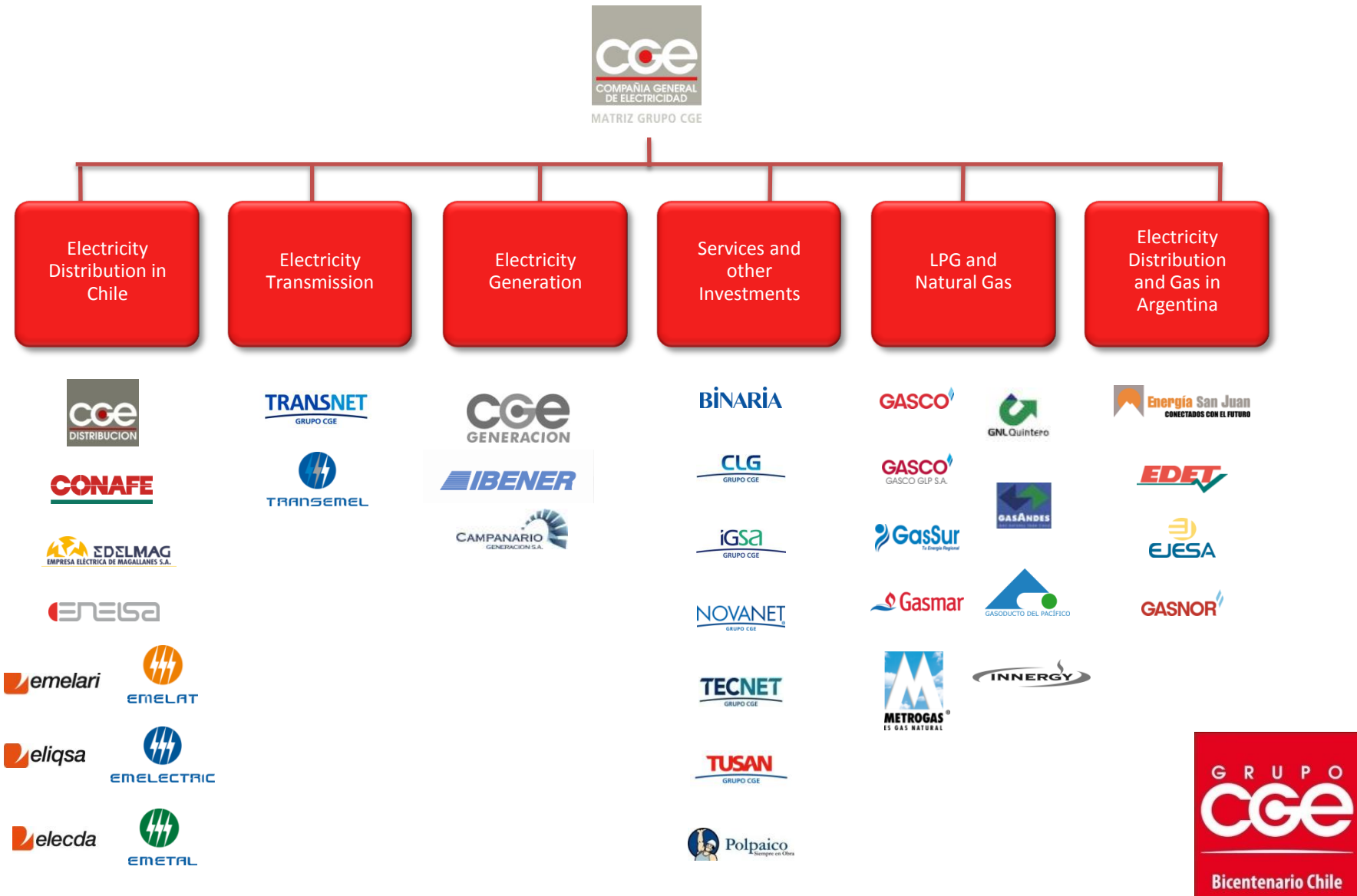
- We provide a public service, namely the supply of electricity and gas to homes and industries.
- We are respectful of the law and regulations.
- We are ethical in all our business dealings.
- We embrace and take care of the communities in which we do business.
- We favor a preventive attitude with regard to the environment.
- We are concerned that our activities contribute economically and socially to all those who come in contact with our company.

• **CGE Group** Is one of the most importante energy groups in Chile.



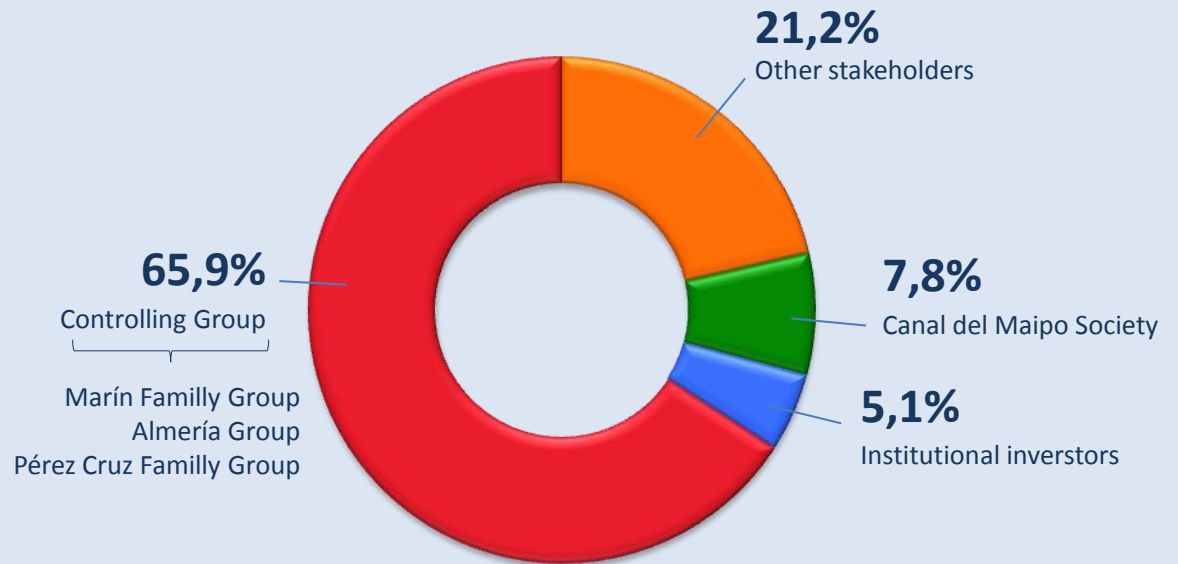
- It has been serving the community for over 100 years
- Biggest in number of electricity distribution customers in Chile (2.3 million)
- Leader on the local gas market (natural gas and LPG)
- An actor in power generation since June 2009.
- Provides services that reach more than a half of Chilean homes
- With presence throughout Chile, from Arica to Puerto Williams

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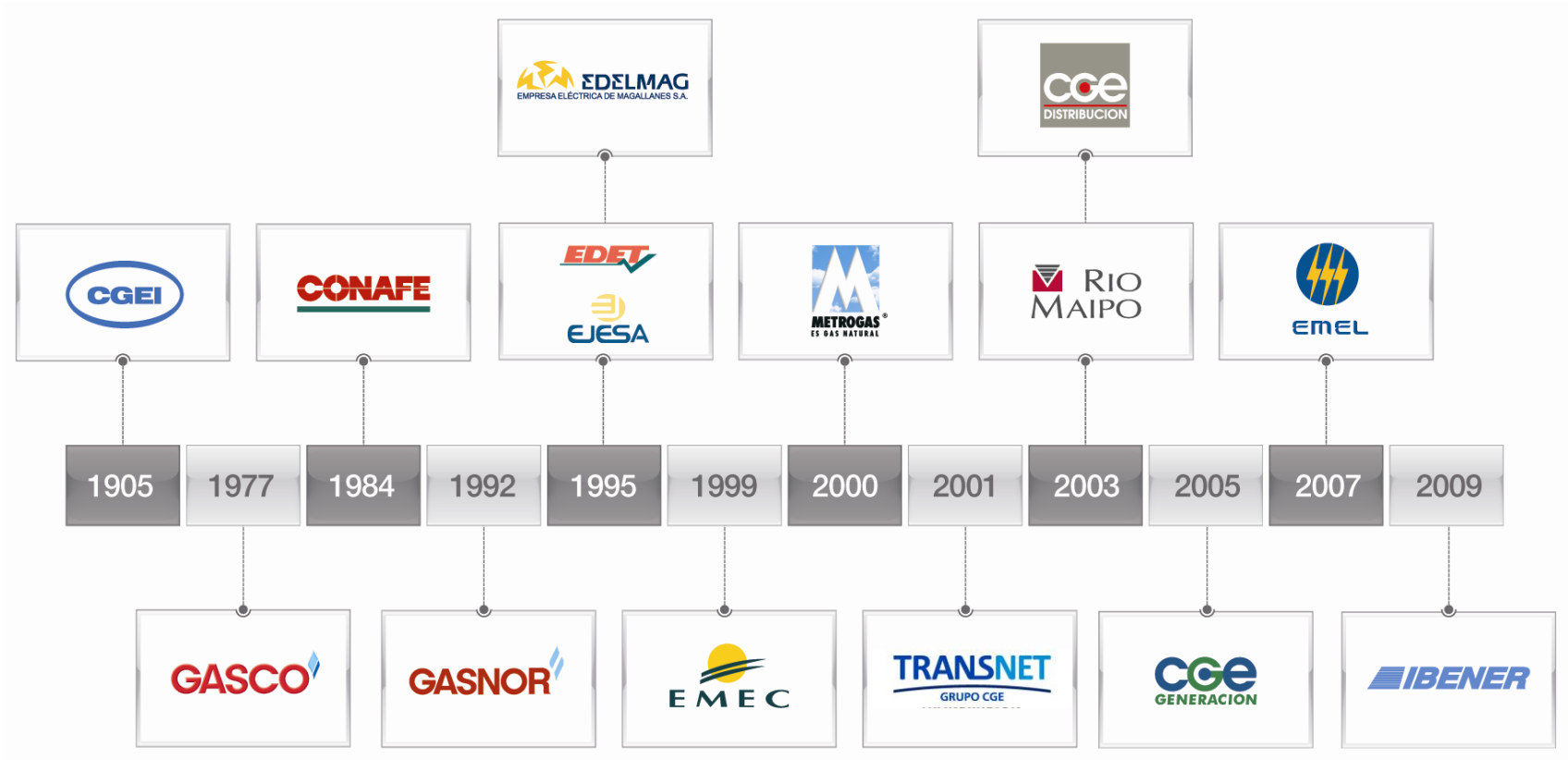
• CGE Group

is committed to the growth and development of its subsidiaries

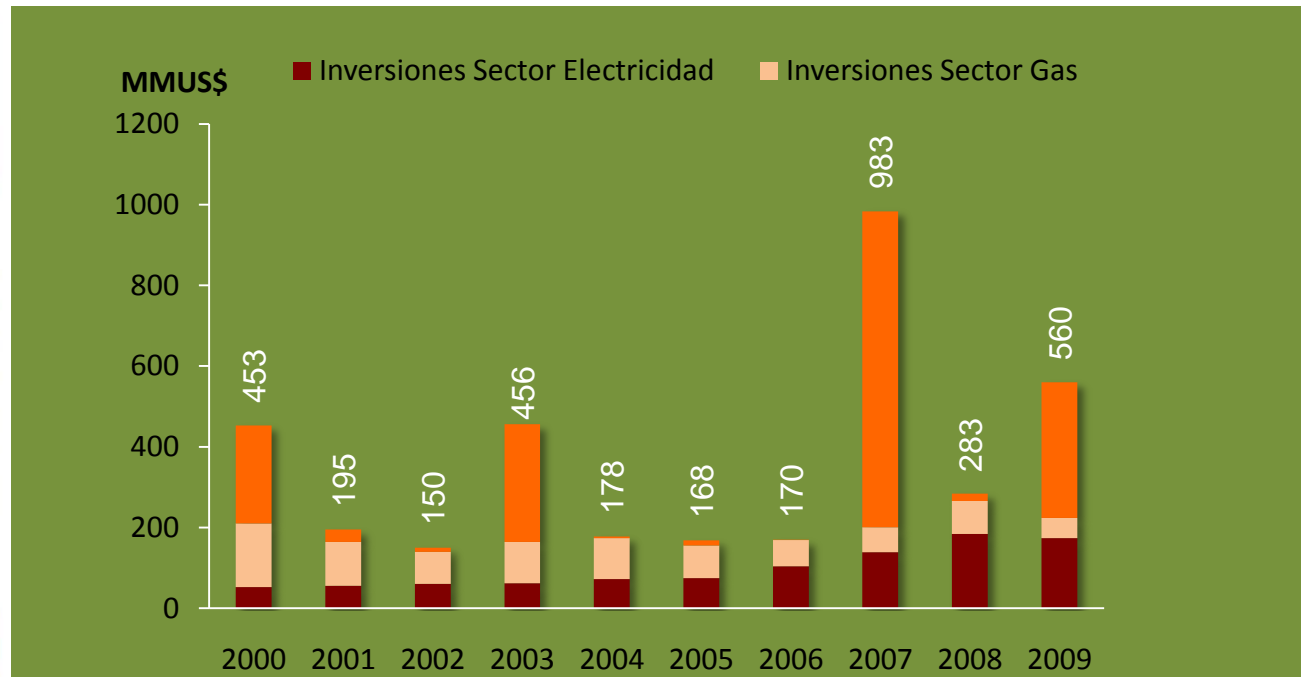


CGE ownership structure as of June 2010

• **CGE Group** has taken advantage of investment opportunities



• **CGE Group** a company in constant growth

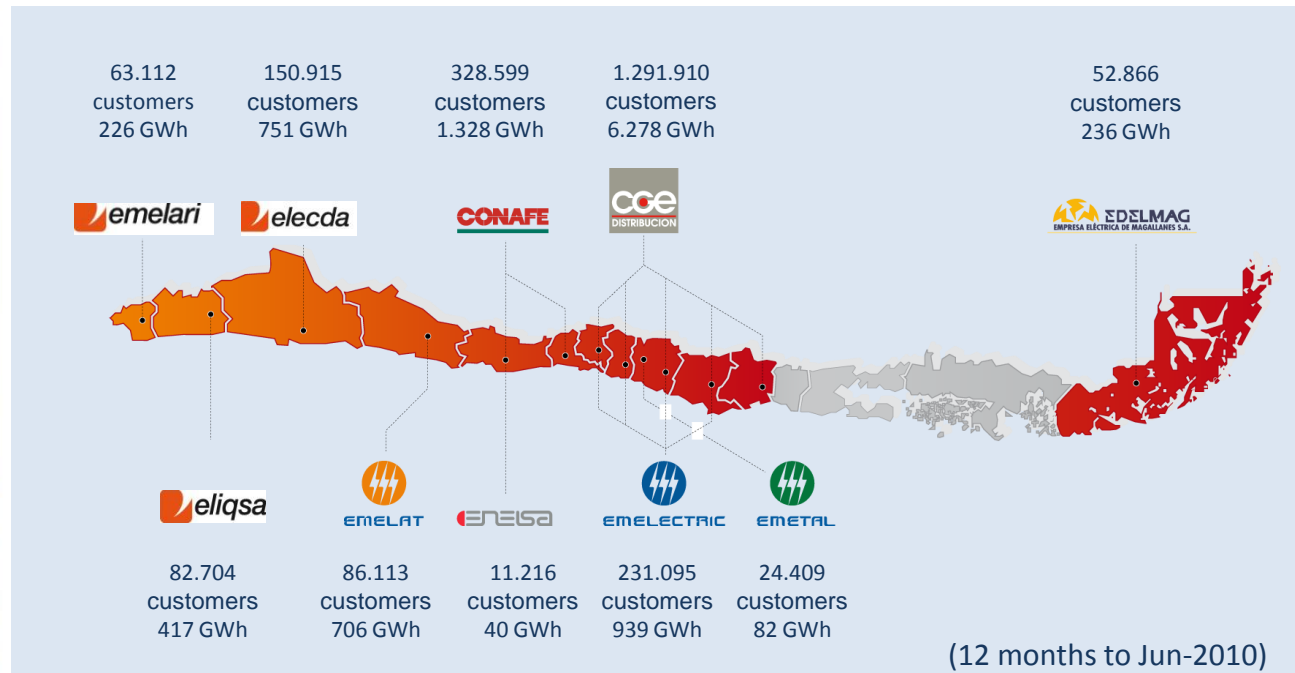


CGE Group investment from 2000 to 2009

- Over US\$ 3.6 billion in investments during the last 10 years.
- The group invests on its natural growth an average of US\$ 200 million per year



CGE Group Highlights of the electricity distribution business



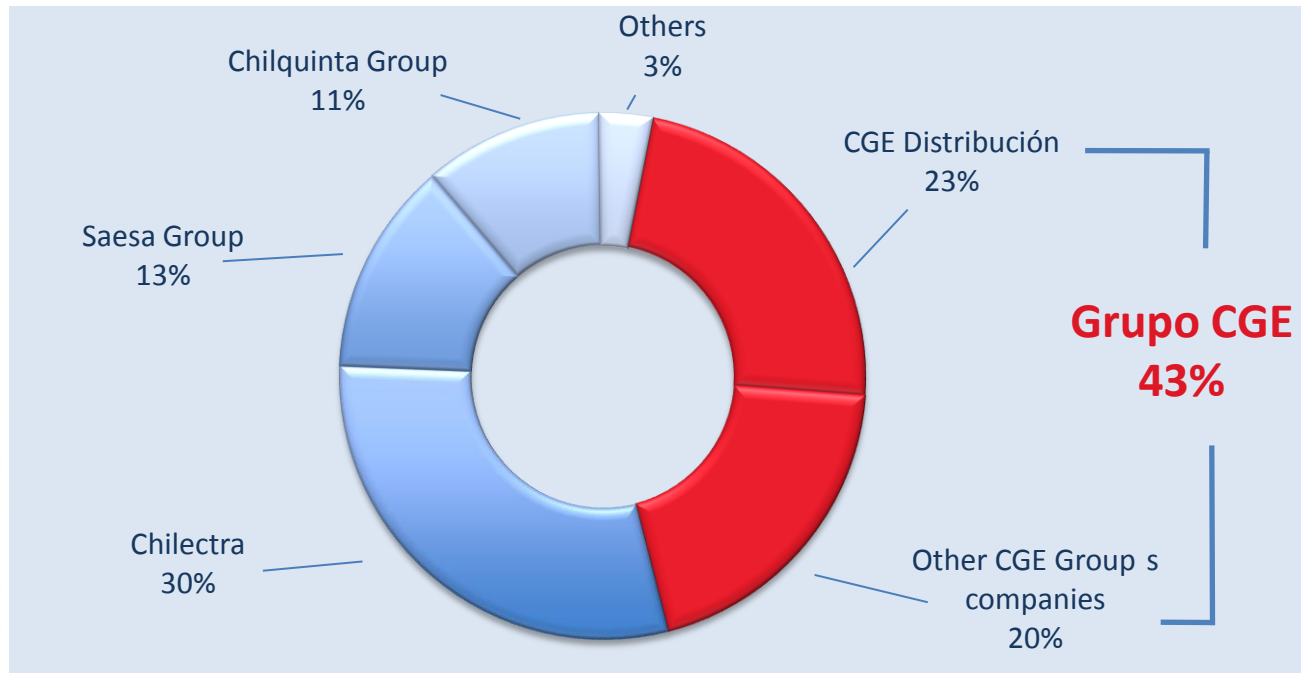
- Electricity Distribution – CGE’s most important business.
- CGE Group’s subsidiaries supply 2,298,309 customers in Chile. Energy sales totaled 11,046 GWh in 2009.
- It is the group with the largest geographical coverage in the country.
- In Argentina supplies 767,812 customers with sales volumes of 3,375 GWh.



CGE Group Highlights of the electricity distribution business



Number of customers as of June 2010– CGE Group in Chile

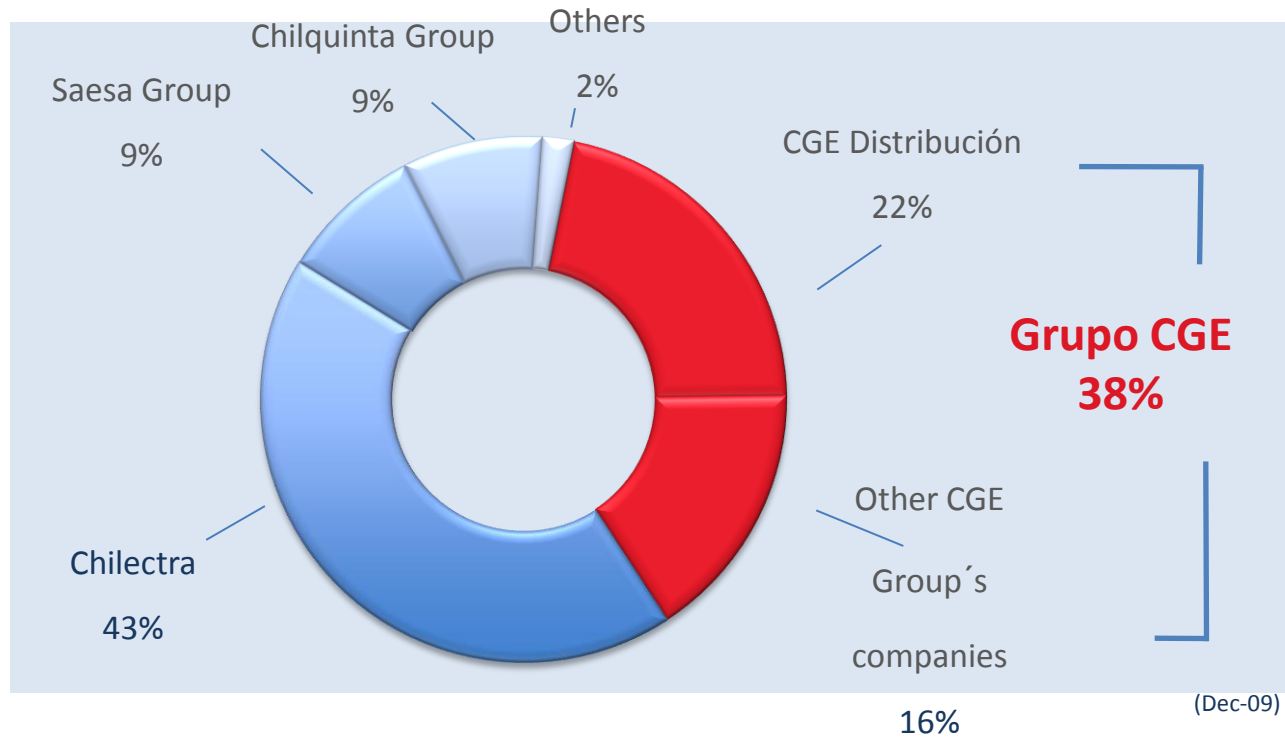


(Porcentajes a Dic-09)

- CGE Group ranks first in terms of number of customers. It has close to 2,300,000 customers in its portfolio, located throughout the country.
- In terms of users, CGE Group supplies nearly 50% of Chile's population.



• **CGE Group** Highlights of the electricity distribution business



Energy sales as of June 2010 – CGE Group in Chile

- In terms of energy sales, CGE is the second largest distribution company in the country, delivering over 11,000 GWh annually.





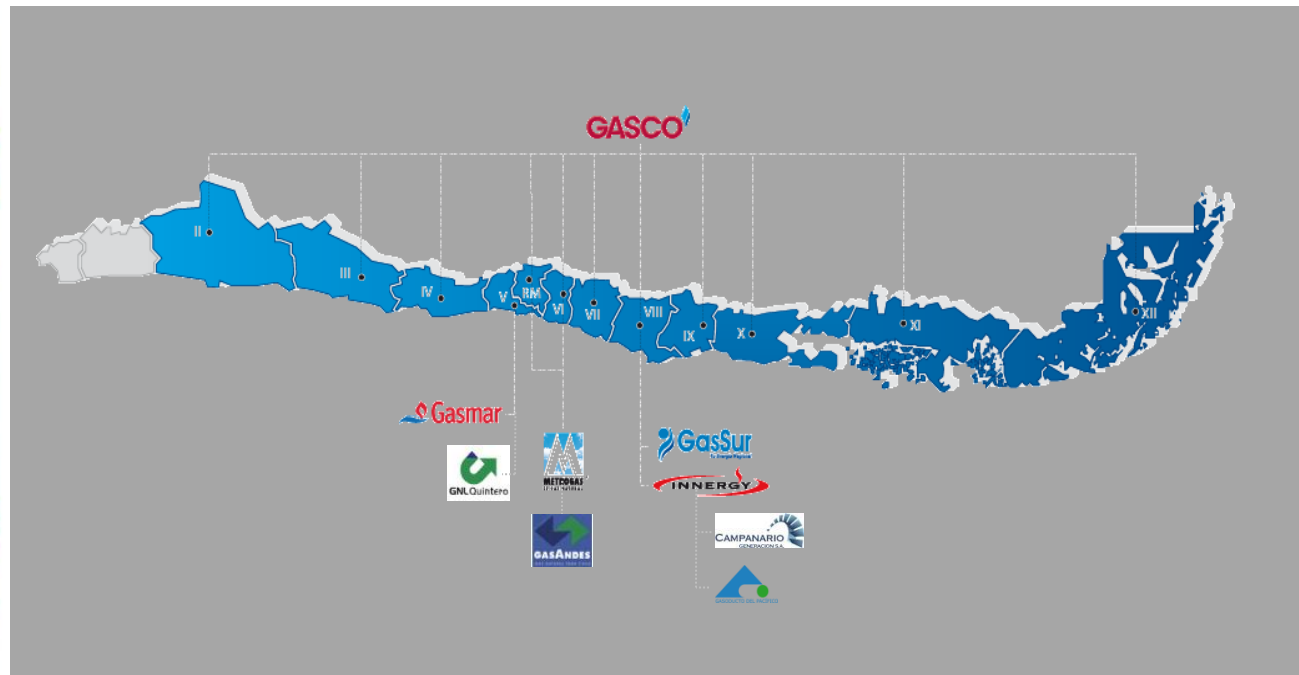
CGE Group's Power Transmission System	Transnet	Emel	Edelmag	Total
Líneas de 154, 110, 100, 66 y 33 kV	2.594 kms.	924 kms.	9 kms.	3.526 kms.

- CGE is the 2nd largest player in the Chilean power transmission sector. It has facilities throughout most of the country.
- This is the Company's most important business after electricity distribution → 18% of all dividends received.
- The most important subsidiary in this sector is CGE TRANSMISIÓN, with nearly US\$ 700 million in assets.



- The Group decided to participate actively in this business through CGE GENERACIÓN, both in hydroelectric as well as in thermal power generation projects.
- CGE Group acquired IBENER in 2009, which owns two run-of-the-river hydroelectric power plants, Peuchén, with an installed capacity of 75 MW, and Mampil, with an installed capacity of 49 MW. They can generate approximately 440 GWh/year.
- CGE GENERACION's most advanced project is the Ñuble power plant.
- CGE currently has a generation potential of 500 MW.

CGE Group Natural Gas and LPG



- CGE Group is one of the leaders in the distribution of natural gas and LPG in Chile
- In Chile, the Group supplies natural gas to more than 540,000 customers.

- Argentina, it distributes natural gas in the provinces of Salta, Jujuy, Tucumán and Santiago del Estero → 411,000 customers

CGE Group Presence in the services sector



BINARIA

- Handles all of the information technology and telecommunications needs of the CGE Group.

NOVANET
GRUPO CGE

- Call center services (Contacta) and sale of non-regulated products and services (Contigo).

CLG
GRUPO CGE

- Supply and Logistics for the Group's electrical companies.

TUSAN
GRUPO CGE

- Manufacture and sale of electric transformers and equipment.

TECNET
GRUPO CGE

- Verification and calibration of metering equipment, maintenance of electrical facilities and portable power generation.

iGsa
GRUPO CGE

- Real estate and infrastructure management for the CGE Group.

CGE Group Financial Highlights



- Through its various businesses, CGE Group has approximately US\$ 6.7 billion in assets.
- It registers annual sales in excess of US\$ 3.5 billion.
- CGE's market capitalization is currently close to US\$ 2.5 billion.

CGE Group – Consolidated Highlights	MMUS\$
Sales	3.500
Ebitda	515
Total Assests	6.500
Net profit	100
Curent market cap	2.530

